

CONTRACT GROWING SERVICES



Speciality Trees is a wholesale production nursery located on 41 acres in Narre Warren East. The company has a 36 year reputation for supplying sustainably-produced, quality-grown material satisfying landscapers, designers, developers and councils with advanced tree material. With production running across two sites, and with access to a number of properties in regional Victoria, contract growing is a vital and strategic element of our business.

Contract growing is the most reliable, time and cost effective way to purchase quality material to your specification. We are experienced contract growers and are well equipped both in resources and personnel to co-ordinate your entire landscaping project. Where we can discuss with you the requirements of the project three to 18 months in advance will result in better efficiencies for both parties with material grown to precise requirements, delivered on-time and to budget.





STOCK QUALITY

Carrying over 300 lines in sizes 20cm to 300 litres, Speciality Trees prides itself in producing superior material focusing on the optimum development of a tree's structure and root ball to ensure the best possible results post planting. NIASA accredited & EcoHort® certified, material is produced with the highest respect to environmental standards. With a strong service culture, we offer extended horticultural assistance and expertise in the sourcing and selection of suitable project material across all sizes as well as site consultation including provenance specific contract growing if required. Whether part of a contract grow situation or purchased on-spec, our material will be strong, true to type, free of disease and with a dominant single leader for long-term performance and sustainability.

The Speciality Trees philosophy is to provide stock that performs at a higher level in the landscape than in the nursery, and this attitude underpins everything we do. Our long-term, heightened responsibility in this area means we have ongoing accountability in the following key production areas:

- **Quality of junior material into the nursery.** Good feeder stock is vital and we are very particular about the quality of all junior material into the nursery for growing on with sourcing preference given to nurseries with a 'like' attitude to quality.
- **Regularity of formative pruning.** As the tree is grown, pruning is carried out to promote good health and a strong branching framework allowing the tree to grow in a balanced manner. Early removal of potentially weak branches assures the mature tree will have a single dominant trunk and a crown requiring less pruning when established, limiting the development of weak structural features which may fail in later life.
- **Regularity of Root pruning.** Root pruning is vital and is conducted every time potting occurs. The ability of the advanced tree to thrive post planting is clearly linked to the tree's root structure and its ability to anchor and support itself in soil.
- **Tailored growing media.** After many trials and observations over 4 years, the last 12 months has seen us opt for a base mix supplied without fertiliser to allow us to tailor the mix specifically for each tree genus.
- **Irrigation management.** To minimise plant stress finer control of our irrigation systems has occurred over the past 12 months providing the nursery with 4 different watering cycles delivering a more considerate volume and frequency by season and by species.
- **Integrated Pest Management and related training.** Our integrated pest management system has been in place now for over a decade with outstanding success. Ongoing training provides a focused and shared understanding of the need to keep an ecological balance within the nursery. Select members of staff are given a focused responsibility for areas of nutrition and pest and weed management giving Speciality Trees a holistic approach to plant health and Integrated Pest Management.

CONTRACT GROWING TERMS V1.3

Payment Terms: All goods remain the property of Speciality Trees Pty Ltd until paid for in full. Our contract growing terms require a 30% deposit at the time of order, a 30% progress payment immediately prior to despatch, and the balance is payable 30 days after delivery. In the case of multiple deliveries, the balance is payable 30 days from the date of the first delivery.

Discounts: We offer a 2.5% discount for orders from 3 to 6 months in advance, 5% for 6 to 9 months in advance, 7.5% for 9 to 12 months in advance, and 10% for orders out over 12 months. The discount percentage applicable is calculated once we receive written confirmation of your order. The discount will apply to your final invoice only if we receive all invoice payments associated with this contract grow within terms, including the final invoice, and your account with us is within terms. Further discounts are strictly by negotiation.

Freight Costs: Freight charges will be advised after you confirm delivery details. The payment schedule excludes freight charges unless we advise otherwise.

Delivery: Your order will only be despatched after we receive your payment of the related invoice.

Holding fees: Applicable on all material held 30 days beyond the delivery date (agreed at the time of placing the order) and will be charged based on a set fee of 2.5% of stock value per week.

Cancellation fees: If the contract grow is cancelled any time during the contract grow period, all initial deposit monies paid will be forfeited by the purchaser as this will be required by Speciality Trees to cover associated costs and overheads.

Commencement: We will send you a Contract Growing Acceptance Form and a deposit invoice once we receive written confirmation of your order. We will commence contract growing your order upon receipt of the completed form and your deposit payment.

As your contract growing partner, we offer you project management support, reporting and advice, and we will keep you up to date with the progress of material from time to time. This support will give you the confidence to run your project, knowing where your stock is up to, with it in the best of hands. We are available to provide images & horticultural advice on an ongoing basis. Experts in our field, we are often called upon to provide professional consulting services.

COME SEE FOR YOURSELF

Often the best way to understand what we do is to visit our nursery. Here you can view first-hand the quality of the material we produce and our professional team of horticulturists can discuss your particular project needs in more detail. Nursery hours are between 8am & 4pm Monday to Friday and by appointment on Saturday morning. Visits outside of normal office hours can be arranged by calling the office on telephone 03 9796 8308.

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